

## Airconditioning, Refrigeration and Mechanical Contractors Association of Southern California, Inc.

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(909) 477-4515 Phone (909) 477-4516 Fax contact@arcamca.org



# ALERT

Second Quarter 2009



### Board of Directors

**Robert Lake**, President  
EMCOR Service  
Mesa Energy Systems, Inc.

**Phil Evans**, Past President  
Wittler-Young Service Co.

**Peter Buongiorno**, Vice-President  
Barr Engineering

**Pete Bordas**, Secretary  
Western Allied Corporation

**David Miles**, Treasurer  
Weatherite Corporation

**Richard Sawhill** Executive V.P.  
ARCA/MCA Southern California

**Bob Fitzgerald**, Board Member  
Hill Phoenix

**Dee Kennedy**, Board Member  
Couts Heating & Cooling, Inc.

**Scott Limbacher**, Board Member  
Stater Bros.

**Gary Lumsden**, Board Member  
Allison Mechanical

**Joe Urban**, Board Member  
Air-Ex Air Conditioning, Inc.

**Ken Westphal**, Board Member  
ACCO Engineered Systems

**Sal Buongiorno**, Honorary Member  
Barr Engineering

### Office Staff

**Rose Bayus**, Office Manager

**Debbie Sawhill**, Special Projects

[www.arcamca.org](http://www.arcamca.org)

## Employment Opportunity

### Training Coordinator

### Joint Journeyman and Apprentice Training Center (JJATC)

#### Position duties include:

- Responsible for curriculum development and implementation for all classifications of members.
- In charge of instructor performance review, development, monitoring and guidance.
- Responsible for instructor and course evaluation both by on site observation and through student evaluations.
- Attend all committee meetings as needed.

#### Compensation includes:

- Certified Foreman hourly rate and benefits package as provided for in the Southern California Service Master Labor Agreement
- United Association Local Union Officers and Employees Pension
- Monthly transportation allowance

#### Education and Experience:

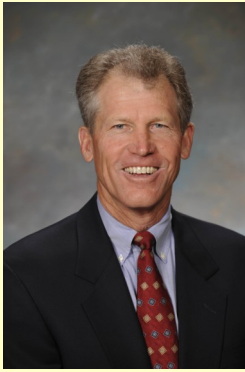
- Minimum seven years experience in the HVACR service and repair industry
- JJATC Apprenticeship program graduate preferred
- Proficient use of standard computer software programs
- Approved DMV driving record
- Successful completion of a post offer of employment physical and drug screen

#### Job conditions:

- Primarily based out of the Orange County Training Center.
- Must routinely visit all other Training Center locations including Los Angeles, San Diego, Colton, Bakersfield and any future sites.
- Work hours include nighttime hours while classes are in session.
- Requires occasional travel to required conferences, meetings and training programs.

#### Application procedure:

Resumes may be submitted by mail to 2220 South Hill Street, Los Angeles, CA, 90007, or by email to [tomjjatc@earthlink.net](mailto:tomjjatc@earthlink.net). Resumes must be received prior to **July 1, 2009**. Resumes received prior to the July 1<sup>st</sup> deadline will receive a confirmation notice of receipt. Questions about the process should be directed to Tom Newbro at (213) 747-0291.



## Robert A. Lake Elected to MCAA Board of Directors



**The Mechanical Contractors Association of America, Inc. (MCAA)** elected Robert (Bob) Lake to its Board of Directors during the association's annual convention in Scottsdale, Arizona.

**Mr. Lake** is the president and chief operation officer of EMCOR Services Mesa Energy Systems, Inc., a full-service HVAC, building automation and retrofit contractor headquartered in Irvine, California. EMCOR Services Mesa Energy Systems is a subsidiary of EMCOR Group, Inc.

**He is active in the association** on both the national and local levels. At the national level, he serves on the Mechanical Service Contractors of America (MSCA) Board of Managers as well as the MSCA Labor Relations Committee and the MSCA Strategic Planning Committee. He also served five years on the MSCA Marketing Committee.

**At the local level**, he is currently serving as president of **ARCA/MCA Southern California**, as the group's vice president from 2005-2008, and as a member of the **ARCA/MCA Southern California** Board from 2002-2005. He also served on the Board of Trustees of the Los Angeles Joint Journeyman and Apprentice Training Program, the Board of Trustees for the Airconditioning and Refrigeration Industry Joint Benefits Funds (Pension, Health & Welfare, Defined Contribution) and as chairman of the Joint Labor/Management MES and MEST Training Committee.

**The Mechanical Contractors Association of America, Inc. (MCAA)** serves the unique needs of approximately 2,500 firms involved in heating, air conditioning, refrigeration, plumbing, piping, and mechanical service. They do this by providing the members with high-quality education materials and programs to help them attain the highest level of managerial and technical expertise. MCAA includes the Mechanical Service Contractors of America, the Plumbing Contractors of America, the Manufacturer/Supplier Council, the Mechanical Contracting Education and Research Foundation and the National Certified Pipe Welding Bureau.

## Lonnie Coleman Becomes President of the Mechanical Contractors Association of America

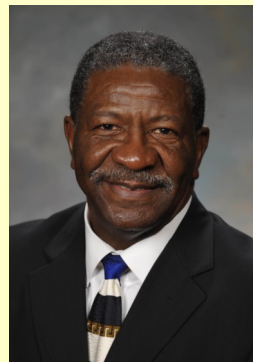


**Lonnie Coleman** assumed the office of President of the Mechanical Contractors Association of America, Inc. (MCAA) during the association's annual convention in Scottsdale, Arizona. The presidential gavel was passed from 2008 President John B. ("Jack") Wilhelmi to the new MCAA president during the convention's closing session.

**Mr. Coleman is president** of Coleman Spohn Corporation, a mechanical contractor located in Cleveland, Ohio.

**Appointed to the Board of Directors in 2002**, Mr. Coleman is active in the association on both the national and local levels. At the national level, he serves on the Executive Committee and the Board of Directors. He is also a past chairman of the Governmental Affairs Committee.

**At the local level**, he is active in the MCA of Cleveland, where he served as president, vice president, and treasurer. He also served on the Board of Directors and the Hiring Hall Committee.



**2009-2010**

*Save The Date!*

**ARCA/MCA  
Southern California**

*Annual Membership Meeting*



**Thursday, October 8, 2009**

**Pacific Palms Resort  
City of Industry**





## THE LINC GROUP AWARDED PRESTIGIOUS MICROSOFT HONOR! Wins 2009 “Overall Customer Excellence” Award

New Orleans, LA—March 10, 2009—The Linc Group won Microsoft’s highest customer honor—the 2009 Overall Excellence award—for being the best in the world at utilizing Microsoft products and services to improve, enhance, and extend its business platform. TLG is quite unique in its vision, innovation, and commitment to the use of Microsoft Dynamics AX and other enterprise technologies, and was honored for implementing and integrating technology—in a way no other company has—to achieve dramatic increases in productivity, efficiency, and the ability to make critical business decisions with real-time data and collaboration. For The Linc Group, the only pure service company in the country to offer a single source for integrated facility maintenance and energy efficient building service, the result has been good for business all around: exceptional customer service, customer retention, increased profitability, and robust growth.

**The strategic use of technology** is nothing new to The Linc Group. CEO Tracy Price and his executive team’s vision for the company has been to transform the services industry through the implementation of technological innovation, quality, and continuous improvement. Under their leadership, the company has grown to be a global services provider with 4,000 employees and almost \$600M in revenue. Because of its unique business methodology, the company continues to post impressive growth today, even in an unprecedentedly challenging economic environment.

“**We are revolutionizing a very traditional industry** and transforming it into a modern, real-time collaborative environment. Everyone at Linc—the executive team and our remarkable employees—has embraced technology to create customer value and differentiate us from the competition. We are not content to follow, we have always based our success on industry leadership and vision and Microsoft agrees!” said Price. “We’re honored that Microsoft, a company that in many ways wrote the book on technological innovation and the ability to successfully execute bold complex ideas, has lauded our service management framework in the manner.”

**Being named for The Overall Excellence Award** is particularly noteworthy since no company is nominated exclusively for this award. Firms are entered as candidates in individual categories, and the judges choose the Overall Excellence award recipient on the basis of its “amazing efforts” across all 10 award categories.

“**The Linc Group** clearly stood out from among all nominees,” said David Willis, Vice President, US Dynamics for Microsoft. “We recognized them with the Overall Excellence award because of the depth and breadth of their commitment to Microsoft and its products and their innovative solution implementations.”

### Microsoft Dynamics 2009 Customer Excellence Awards



#### OVERALL EXCELLENCE

The Linc Group  
Partner: Hitachi Consulting



**Irvine, CA-based The Linc Group** is one of the premier providers of technical building services—including on-site integrated facility operations management and training services; commercial mobile heating, ventilation, and air conditioning (HVAC) services; commercial and residential lighting and electrical preventative maintenance and repair; and green and energy efficiency solutions—in the world. The Linc Group unites its operating companies through its unique business methodology and Microsoft award—winning technology framework.

Collectively, Linc companies service more than 37, 000 facilities in 45 states and in select international markets through a professional workforce totaling 4, 000 employees.

For more information visit:  
[www.thelincgroup.com](http://www.thelincgroup.com)





## *Supreme Court Uphold Distribution to Former Spouse Despite Divorce Decree*



**The U.S. Supreme Court** has ruled unanimously that when a plan participant's former spouse is still named as sole beneficiary at the time of the participant's death, the plan administrator should distribute the benefits as directed in the beneficiary designation, even if the former spouse has previously waived his or her rights to plan benefits as part of a divorce settlement.

***Kennedy v. Plan Administrator for DuPont Savings and Investment Plan*** presented a factual situation familiar to most plan administrators. The participant and his wife divorced, and in their property settlement the participant's wife relinquished her rights to his 401(k) plan account. However, the participant never changed his beneficiary designation, which continued to list his former wife as this sole beneficiary. When the participant died, the plan administrator paid the entire account to the former wife in accordance with the beneficiary designation on file with the plan, and the participant's daughter sued on behalf of the estate. In a rare 9-0 vote, the Supreme Court held that the plan administrator had complied with its duty to follow the plan documents under ERISA by distributing the account proceeds to the former wife on the basis of the beneficiary designation, despite having been advised of the divorce decree.

**In ruling for the plan administrator**, the Court resolved conflicting opinions from the lower courts and stressed the need for plan administrators to be able to rely on the plan's own administrative procedures in determining who is entitled to a deceased participant's benefit, and not to be required to interpret other documents that might contradict the participant's beneficiary designation on file with the plan. The participant in this case, the Court held, had ample opportunity to change his beneficiary designation and had failed to do so.

*Is your beneficiary information current and up to date?*



## Airconditioning & Refrigeration Industry Joint Trust Funds **Benefits Fair !**

**Saturday, May 16, 2009**

10:00 am - 2:00 pm

1380 South Sanderson Avenue  
Suite #201  
Anaheim, CA 92806

Staff and representatives from the various providers will be on hand at the benefits fair to answer any of your questions regarding the changes from PacifiCare and Secure Horizons to Blue Shield of California.

**• Food for All • Raffle Prizes**



# ARCA/MCA Southern California Announces Dispatcher Training Program

**June 17-18, 2009  
7:30 am to 4:00 pm**

**Open to all  
dispatchers and  
supervisors of  
ARCA/MCA  
Southern California  
member  
contractors!**

**Limited to the  
first 30  
registrations  
received!**

**Continental  
breakfast and  
lunch provided!**

**This 2-day program** will provide dispatchers with all the skills they need to dramatically improve job performance. Custom-designed especially for MSCA members, this program goes beyond traditional technical training to cover such critical dispatcher skills as leading technicians rather than letting technicians lead them, becoming the service manager's partner, prioritizing customer emergencies, evaluating technician abilities, and managing their own career in dispatching.

**After attending this program**, dispatchers will be able to improve their job performance by learning how to: identify the service life cycle and the critical contact points that impact service success; recognize the importance of the dispatcher's job and its impact on the organization's profitability; communicate effectively with technicians and customers; and use good decision-making approaches for optimum priority setting and effective resource allocation.

**Program instructor will be Nancy Bandy.** Nancy is Managing Director of TRANSITIONS Consulting Group, a consulting firm which helps organizations use training initiatives to quickly meet the challenges of their rapidly changing environments. Nancy is an enthusiastic presenter and facilitator with over 20 years of experience in corporate training, sales, and education. She has designed and delivered over 30 different workshops and training programs in the areas of consultative selling, management and instructor development, customer service, performance management, individual and team presentations, change management strategies, entrepreneurship, and executive leadership. She is a popular presenter for many MSCA national and local programs.

**The program will be held at:  
Orange County Training Center  
1380 S. Sanderson Ave.  
Anaheim, California 92806**

**Registration Deadline May 23, 2009**

## Registration Form

Name \_\_\_\_\_

Company \_\_\_\_\_

Contact Phone \_\_\_\_\_

**Make checks payable to:**

**ARCA/MCA Southern California**  
3602 Inland Empire Blvd. Suite B-206  
Ontario, CA 91764  
909.477.4515

**Registration Fee  
\$100.00 per person**

## Second Quarter Events for 2009

### May

4	1:00 pm	Inland Refrigeration Training JAC Meeting
5	8:00 am	ACRT Investment Committee
5	10:00 am	ACRT Board of Trustees
11-13		MCAA Legislative Conference, Washington DC
16	10:00 am	ACRT Benefits Fair (Trust office in Anaheim)
25		ARCA/MCA Office Closed

### June

11	10:00 am	ARCA/MCA Board of Directors
17	8:00 am	SCPT Finance Committee
17-18		ARCA/MCA Dispatcher Training Program
23	11:00 am	Service Manager Roundtable

### July

3		ARCA/MCA Office Closed
8	8:00 am	SCPT Administrative/Delinquency Committees
14	8:00 am	ACRT Appeals Committee
14	9:00 am	ACRT Delinquency and Benefits Committees
28	9:00 am	Inland Refrigeration Benefit Funds Board of Trustees



ACCO Engineered Systems  
Glendale, CA

Air-Ex Air Conditioning, Inc.  
Pomona, CA

Allison Mechanical  
Redlands, CA

Barr Engineering  
Santa Fe Springs, CA

Thermalair, Inc.  
Anaheim, CA

United A/C Service Co., Inc.  
Yorba Linda, CA

Wittler-Young Service Company  
Los Angeles, CA

*MSCA Star & Green Star Qualified Companies:*



Emcor Service/Mesa Energy Systems  
Irvine, CA

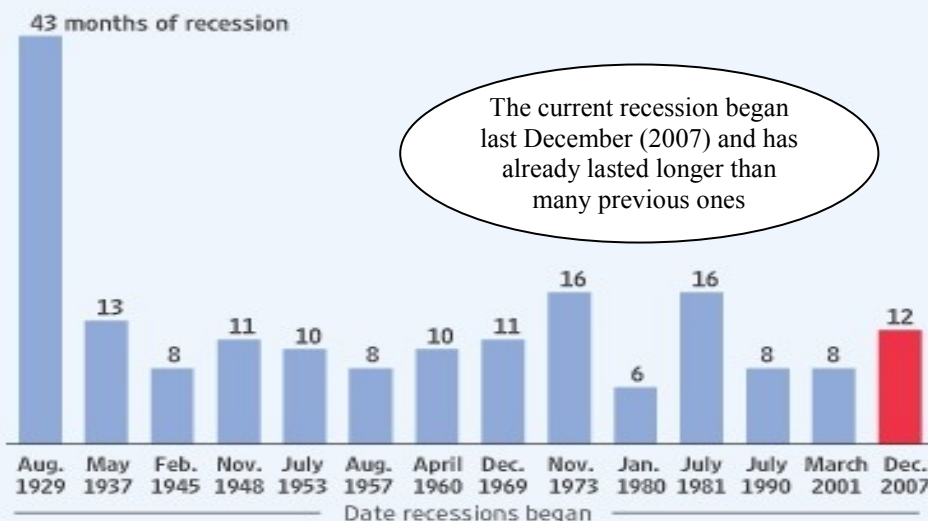
## READ ALL ABOUT IT!

[www.arcamca.org](http://www.arcamca.org)

### Current Events and Articles!

Training Coordinator Position Posted!  
Dispatch Training Program Announced!  
Public Works Training Seminar in May!  
and more.....

### Bad Times | This recession has lasted a year—so far



The current recession began last December (2007) and has already lasted longer than many previous ones

Sources: National Bureau of Economic Research (recessions); WSJ Market Data Group (Dow Industrials); Ryan ALM (Treasury yields)

## Mission Statement

**ARCA/MCA**  
Southern California

The Mission of the Airconditioning, Refrigeration and Mechanical Contractors Association of Southern California, Inc. (ARCA/MCA Southern California) is to exceed the expectations of the Association's member companies. The Association will provide a link of communication that will address, advance, and inform the Association membership of the latest updates on legislation, technology, and issues pertinent to the Airconditioning, Refrigeration and Mechanical Contracting Industry. The success of the Association in achieving this Mission is to be based on integrity and loyalty to its members. We will strive to be diligent and flexible by supplying services the membership needs to be competitive in an ever-changing business environment.